



## Commercial Real Estate Investment Sales and Acquisitions Professional

Work in a supportive, collaborative environment with significant existing deal flow and help contribute to our expanding client base.

### Responsibilities Include:

- Work with firm Principals to identify, pursue, and close investment opportunities for our clients as well as internal investments. Our sweet spot is the \$2 million to \$30 million mid-market deals in office and industrial.
- Leverage the resources of our brokerage and development management teams to identify and analyze investments.
- Analyze investment return and proformas using Verity's Argus system.
- Identify, establish, and maintain debt & equity sources.
- "Flying the flag," and "spreading the word." You'll be expected to attend events and network throughout the DC Metro region spreading the Verity message.

### Compensation:

At Verity we believe that brokerage should not be just about cash flow, but rather a wealth creation endeavor. As such we offer Agents unique opportunity to enhance their earnings:

- Progressively increasing splits
- Profit sharing
- Salary/Draw potential
- Participation in Verity's Investments

### Required Experience:

Four years plus of Commercial Real Estate Investment Sales experience, preferably in the DC Metro area.

You'll **LOVE** this position if you perform best with freedom and without bureaucracy. You'll have the opportunity to practice entrepreneurship and essentially run your own business. Additionally, you'll be part of a larger, growing entity that will provide sales, marketing and administrative support. This position is perfect for someone who is self-motivated and wants to work with high-level people, doing important work.

You will **NOT** love this position if you need a lot of structure and guidance. We're a results based organization, so you've got to use initiative to make things happen. This position is not for someone uncomfortable with a lean business model, and the shifting priorities, course alterations and possible ambiguity associated with a fast paced company.

**Please send resumes to [hdiebler@veritycommercial.com](mailto:hdiebler@veritycommercial.com) along with a cover letter explaining your experience and why you think you would be a great fit for Verity.** All inquiries are strictly confidential.