



Commercial Real Estate Advisor

Work in a supportive, collaborative environment with significant existing deal flow and help contribute to our expanding client base.

Required Experience:

Four years plus of Commercial Real Estate experience, preferably in Northern Virginia and Montgomery County, MD.

Responsibilities Include:

- Identifying, pursuing, and closing high value relationships (through networking, candidate relationships, telemarketing, participate in Verity seminars and outreach programs). Our sweet spot is the 5,000 to 25,000 square feet, and you'll find while our capabilities are ideal for these mid-sized projects, they have broad applications.
- "Flying the flag," and "spreading the word." You'll be expected to attend events and network throughout the DC Metro region spreading the Verity message.
- Managing your clients. We have a support team and processes to assist you, but you will be responsible for managing the business you close.

You'll **LOVE** this position if you perform best with freedom and without bureaucracy. You'll have the opportunity to practice entrepreneurship and essentially run your own business. Additionally, you'll be part of a larger, growing entity that will provide sales, marketing and administrative support. This position is perfect for someone who is self-motivated and wants to work with high-level people, doing important work.

You will **NOT** love this position if you need a lot of structure and guidance. We're a results based organization, so you've got to use initiative to make things happen. This position is not for someone uncomfortable with a lean business model, and the shifting priorities, course alterations and possible ambiguity associated with a fast paced company.

Please send resumes to hdiebler@veritycommercial.com along with a cover letter explaining your experience and why you think you would be a great fit for Verity. All inquiries are strictly confidential.